FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

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#### CORPORATE INFORMATION

#### **Operation Licence**

Kim Eng Vietnam Securities Joint Stock Company ("the Company") is a joint stock company established in SR Vietnam.

Establishment Licence No. 71/UBCK-GP dated 14 December 2007 was issued by the State Securities Commission.

The registered office is at 255 Tran Hung Dao Street, District 1, Ho Chi Minh City, Vietnam.

#### **Chartered capital**

The initial chartered capital pursuant to the Establishment Licence is VND200 billion.

#### **Board of Management**

Members of Board of Management were appointed in the meeting on 18 July 2007 including:

Mr Lam Hoang Loc Chairman
Mr Le Minh Tam Member
Ms Nguyen Thi Thanh Hien Member
Mr Ong Cheow Kheng Member

Mr Ong Seng Gee Member

#### **Board of Directors**

Members of Board of Directors in the first financial year and to the date of this report are as follows:

Mr Le Minh Tam General Director

#### **Compliance Committee**

Members of Compliance Committee were appointed in the meeting on 18 July 2007 including:

Mr Pham Thanh Tien Mr Tan Pei-San Mr Jason Foo (resigned on 12 February 2010)

Auditor PricewaterhouseCoopers (Vietnam) Limited

# STATEMENT OF THE RESPONSIBILITY OF THE BOARD OF DIRECTORS IN RESPECT OF THE FINANCIAL STATEMENTS

The Board of Directors is responsible for financial statements which give a true and fair view of the financial position of the Company as at 31 December 2009 and the results of its operations and cash flows for the year then ended. In preparing these financial statements, the Board of Directors is required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

We, the Board of Directors are responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and which enable financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the financial statements. We are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying financial statements as set out on pages 5 to 20 which give a true and fair view of the financial position of the Company as at 31 December 2009 and of the results of its operations and cash flows for the year then ended in accordance with Vietnamese Accounting Standards and regulations applicable to securities companies operating in SR Vietnam.

On behalf of the Board of Directors

Le Minh Tam General Director

CÔNG TY CỔ PHẨN CHỨNG KHOÁ KIM ENG

Ho Chi Minh City, SR Vietnam 1 March 2010



PricewaterhouseCoopers (Vietnam) Ltd.
4th Floor, Saigon Tower
29 Le Duan Street, District 1
Ho Chi Minh City

Telephone: (84-8) 3823 0796 Facsimile: (84-8) 3825 1947

## INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF MANAGEMENT OF KIM ENG VIETNAM SECURITIES JOINT STOCK COMPANY

We have audited the accompanying financial statements of Kim Eng Vietnam Securities Joint Stock Company ("the Company") which were approved by management on 1 March 2010. The financial statements comprise the balance sheet as at 31 December 2009, the income statement and cash flow statement for the year then ended, and explanatory notes to the financial statements including significant accounting policies, as set out on pages 5 to 20.

## Management's Responsibility for the Financial Statements

Management of the Company is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards and regulations applicable for securities companies operating in SR Vietnam. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit in order to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2009, and its financial performance and cash flows for the year then ended in accordance with Vietnamese Accounting Standards and regulations applicable for securities companies operating in SR Vietnam.

Tân S. Lydall AC No. HÔ 0559/KTV

General Director

1 March 2010

PricewaterhouseCoopers (Vietnam) Limited Ho Chi Minh City, SR Vietnam Audit report number HCM2410 Nguyen Hoang Nam AC No. 0849/KTV

As indicated in Note 2.1 to the financial statements, the accompanying financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than SR Vietnam, and furthermore their utilisation is not designed for those who are not informed about SR Vietnam's accounting principles, procedures and practices.

## **BALANCE SHEET**

|                                                                                                                                                                                              | _    | As at 31 De                                     |                                       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-------------------------------------------------|---------------------------------------|
| Code ASSETS                                                                                                                                                                                  | Note | 2009<br>Million VND                             | 2008<br>Million VND                   |
| A CURRENT ASSETS                                                                                                                                                                             |      | 428,121                                         | 127,064                               |
| <ul> <li>Cash and cash equivalents</li> <li>Cash</li> <li>Cash equivalents</li> </ul>                                                                                                        | 3    | <b>30,973</b><br>10,973<br>20,000               | <b>8,960</b> 5,960 3,000              |
| II Short-term investments  Short-term investments                                                                                                                                            | 4(a) | <b>130,522</b> 130,522                          | <b>105,967</b> 105,967                |
| <ul> <li>Accounts receivable</li> <li>Prepayments to suppliers</li> <li>Receivables from securities transactions</li> <li>Other receivables</li> <li>Provision for doubtful debts</li> </ul> |      | 264,236<br>1,340<br>260,655<br>4,161<br>(1,920) | <b>9,780</b><br>173<br>4,635<br>4,972 |
| V Other current assets 1 Short-term prepayments 2 Value Added Tax to be reclaimed 4 Other current assets                                                                                     |      | <b>2,390</b> 789 - 1,601                        | <b>2,357</b><br>868<br>114<br>1,375   |
| B LONG-TERM ASSETS                                                                                                                                                                           |      | 25,014                                          | 76,287                                |
| II Fixed assets  1 Tangible fixed assets Cost Accumulated depreciation                                                                                                                       | 5(a) | <b>23,347</b><br>15,876<br>26,352<br>(10,476)   | <b>27,381</b> 18,926 23,262 (4,336)   |
| Intangible fixed assets Cost Accumulated amortisation                                                                                                                                        | 5(b) | 7,471<br>11,279<br>(3,808)                      | 7,809<br>9,542<br>(1,733)             |
| 4 Construction in progress                                                                                                                                                                   | 5(c) | -                                               | 646                                   |
| IV Long-term investments 3 Long-term investments in securities - Available for sale - Held to maturity                                                                                       | 4(b) | :                                               | <b>47,541</b> 47,541 1,085 46,456     |
| V Other long-term assets Long-term prepayments Deferred income tax assets Cash in the Settlement Supporting Fund                                                                             | 6    | <b>1,667</b> 355 986 326                        | <b>1,365</b> 1,245 - 120              |
| TOTAL ASSETS                                                                                                                                                                                 |      | 453,135                                         | 203,351                               |

# BALANCE SHEET (continued)

|                                                |                                                                                                                                                                                                                                                                                                          |      | As at 31 De                                                                                 | ecember                                                |
|------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|---------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Code                                           | RESOURCES                                                                                                                                                                                                                                                                                                | Note | 2009<br>Million VND                                                                         | 2008<br>Million VND                                    |
| Α                                              | LIABILITIES                                                                                                                                                                                                                                                                                              |      | 232,623                                                                                     | 8,284                                                  |
| I<br>1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9 | Current liabilities Short term loan Trade accounts payable Advances from customers Taxes and other payables to the State Budget Payables to employees Accrued expenses Inter-company payables Payables for securities transactions Dividends payable and bond principals and interest payables to client | 7    | 232,218<br>2,372<br>148<br>470<br>7,829<br>15<br>8,352<br>50<br>107,595<br>1,439<br>103,948 | 8,081<br>974<br>205<br>158<br>-<br>1,358<br>8<br>5,281 |
| 11                                             | Other payables  Long-term liabilities                                                                                                                                                                                                                                                                    |      | 405                                                                                         | 203                                                    |
| 6                                              | Provision for severance allowances                                                                                                                                                                                                                                                                       |      | 405                                                                                         | 203                                                    |
| В                                              | OWNERS' EQUITY                                                                                                                                                                                                                                                                                           |      | 220,512                                                                                     | 195,067                                                |
| I<br>1<br>5<br>8<br>9<br>10                    | Capital and reserves Owners' capital Differences upon asset revaluation Financial reserve funds Other funds Undistributed earnings                                                                                                                                                                       | 9    | 220,512<br>200,000<br>-<br>1,526<br>2,026<br>16,960                                         | 195,067<br>200,000<br>(3,250)<br>-<br>-<br>(1,683)     |
| П                                              | Bonus and welfare fund                                                                                                                                                                                                                                                                                   |      | -                                                                                           |                                                        |
|                                                | TOTAL RESOURCES                                                                                                                                                                                                                                                                                          |      | 453,135                                                                                     | 203,351                                                |
|                                                |                                                                                                                                                                                                                                                                                                          |      |                                                                                             |                                                        |

Ngo Thanh Thuy Chief Accountant Le Minh Tam General Director 1 March 2010

The notes on pages 9 to 20 are an integral part of these financial statements.

## **INCOME STATEMENT**

| Code |                                                                          | Note | Year ended<br>31.12.2009<br>Million VND                | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|------|--------------------------------------------------------------------------|------|--------------------------------------------------------|-----------------------------------------------------------|
| 1    | Revenue In which:                                                        |      | 122,482                                                | 30,114                                                    |
|      | On securities brokerage activities On securities investments and capital |      | 64,371                                                 | 4,201                                                     |
|      | contribution                                                             |      | 6,057                                                  | 2,626                                                     |
|      | On investment consultant activities                                      |      | 843                                                    | 537                                                       |
|      | On securities depository                                                 |      | 16                                                     | 70                                                        |
|      | On capital use                                                           |      | 45                                                     | -                                                         |
|      | Others                                                                   |      | 51,150                                                 | 22,680                                                    |
| 2    | Less deductions                                                          |      |                                                        |                                                           |
| 3    | Net revenue                                                              |      | 122,482                                                | 30,114                                                    |
| 4    | Operating expenses                                                       | 10   | (55,629)                                               | (12,557)                                                  |
| 5    | Gross operating profit                                                   |      | 66,835                                                 | 17,557                                                    |
| 6    | General and administration expenses                                      | 11   | (29,171)                                               | (19,216)                                                  |
| 7    | Net operating profit/(loss) before tax                                   |      | 37,682                                                 | (1,659)                                                   |
| 8    | Other income                                                             | 12   | 1,019                                                  | 14                                                        |
| 9    | Other expenses                                                           | 12   | (22)                                                   | (38)                                                      |
| 10   | Net other income/(expense)                                               |      | 997                                                    | (24)                                                      |
| 11   | Net accounting profit/(loss) before tax                                  |      | 38,679                                                 | (1,683)                                                   |
| 12   | Business income tax – current                                            | 13   | (7,470)                                                | -                                                         |
| 13   | Business income tax - deferred                                           | 13   | 986                                                    | -                                                         |
| 14   | Net profit/(loss) after tax                                              |      | 0.0 32,195<br>0.0 CÔNG TY<br>0.0 PHẨM<br>★ CHỨNG KHOÁN | (1,683)                                                   |

Ngo Thanh Thuy Chief Accountant Le Minh Tam General Director 1 March 2010

# CASH FLOW STATEMENT (Direct method)

| Code                                                   |                                                                                                                                                                                                                                                                                                                                                  | Note | Year ended<br>31.12.2009<br>Million VND                                                                                      | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND                                          |
|--------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
| I<br>1<br>2<br>3<br>4<br>5<br>8<br>9<br>10<br>12<br>13 | Cash received from customers Cash paid for operating activities Cash paid to Settlement Supporting Fund Cash receipts from clients for trading Cash payments to clients for trading Cash paid to suppliers Cash paid to and on behalf of employees Interest paid Other receipts from operating activities Other payments on operating activities | S    | 15,527,241<br>(15,437,423)<br>(202)<br>36,651,676<br>(36,625,623)<br>(22,224)<br>(20,404)<br>(5,633)<br>337,069<br>(438,819) | 5,013<br>(18,959)<br>(120)<br>4,965,499<br>(4,959,928)<br>(5,409)<br>(9,747)<br>(70)<br>14<br>(36) |
|                                                        | Net cash outflows from operating activities                                                                                                                                                                                                                                                                                                      |      | (34,342)                                                                                                                     | (23,743)                                                                                           |
| II<br>1<br>3<br>5<br>6<br>7                            | CASH FLOWS FROM INVESTING ACTIVITIES Purchases of fixed assets and other long- term assets Loans granted, purchases of debt instruments of other entities Investments in other entities Proceeds from divestment in other entities Dividends and interest received                                                                               | S    | (2,957)<br>(164,000)<br>104,216<br>-<br>11,680                                                                               | (31,866)<br>(134,456)<br>(51,352)<br>29,050<br>21,321                                              |
|                                                        | Net cash outflows from investing activities                                                                                                                                                                                                                                                                                                      |      | (51,061)                                                                                                                     | (167,303)                                                                                          |
| III<br>1<br>3<br>4<br>6                                | CASH FLOWS FROM FINANCING ACTIVITIE Proceeds from capital contribution Proceeds from borrowings Repayments of borrowings Dividends paid                                                                                                                                                                                                          | s    | 342,339<br>(224,934)<br>(10,000)                                                                                             | 200,000                                                                                            |
|                                                        | Net cash inflows from financing activities                                                                                                                                                                                                                                                                                                       |      | 107,405                                                                                                                      | 200,000                                                                                            |
|                                                        | Net increase in cash and cash equivalents                                                                                                                                                                                                                                                                                                        |      | 22,002                                                                                                                       | 8,954                                                                                              |
|                                                        | Cash and cash equivalents at beginning of<br>year/period<br>Effect of foreign exchange differences                                                                                                                                                                                                                                               | 3    | <b>8,960</b>                                                                                                                 | 6                                                                                                  |
|                                                        | Cash and cash equivalents at end of year/period                                                                                                                                                                                                                                                                                                  | 3    | 30,973<br>30,973<br>30, 27 1 - 2 1 - 2 1 - 2 1 - 2 1 - 2 1 - 2 1 - 2 1 - 2 1 - 2 1 - 2 1 1 - 2 1 1 - 2 1 1 1 1               | 8,960<br>OAN                                                                                       |

Ngo Thanh Thuy Chief Accountant General Director 1 March 2010

## FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

#### 1 GENERAL INFORMATION

Kim Eng Vietnam Securities Joint Stock Company ("the Company") was established in SR Vietnam pursuant to Establishment Licence No. 71/UBCK-GP, dated 14 December 2007, issued by the State Securities Commission.

The principal activity of the Company is to provide securities brokerage services, proprietary trading activities, investment consultancy, investment portfolio management and securities depository activities.

As at 31 December 2009, the Company had 127 employees (2008: 81 employees).

#### 2 ACCOUNTING SYSTEM AND ACCOUNTING POLICIES

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Vietnamese Accounting Standards and regulations applicable for securities companies operating in SR Vietnam. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available for sale investments at fair value through equity.

The accompanying financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than SR Vietnam. The accounting principles and practices utilised in SR Vietnam may differ from those generally accepted in countries and jurisdictions other than SR Vietnam.

#### 2.2 Fiscal year

The Company's fiscal year is from 1 January to 31 December.

## 2.3 Currency

The financial statements are measured in Vietnamese dong and presented using millions of Vietnamese Dong.

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the income statement.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising from these translations are recognised in the income statement.

#### 2.4 Form of records applied

The Company uses general journal to record its transactions.

#### 2.5 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at bank, cash in transit, deposits for proceeds collected from underwriting activities, deposits for clearing settlement and other short-term investments with an original maturity of three months or less.

#### 2.6 Investments

## (a) Short-term investments

Short-term investments in securities

Short-term investments in securities are initially recorded at cost of acquisition. Subsequently, they are measured at fair value. Gain(loss) is recognised as income or expense in the income statement.

Dividends earned from equity securities during the year are recognised in the income statement. Interest incomes earned from debt securities are recognised as a deduction in carrying value of trading securities for the portion incurred before the purchasing date and as an investment income for the portion incurred since the purchasing date.

Repurchase and reverse repurchase agreements ("repo")

Securities sold under agreements to repurchase at a specified future date are not derecognised from balance sheet. The corresponding cash received is separately recognised as a liability in the balance sheet. The different between the selling price and repurchasing price is recognised as an expense or an asset pending allocation and is allocated to the income statement over the life of the agreement using the straight-line method.

Conversely, securities purchased under agreements to resell at a specified date are recognised as the assets on the balance sheet. The different between the purchasing price and reselling price is recognised as an income or a liability pending allocation and is allocated to the income statement over the life of the agreement using the straight-line method.

#### (b) Long-term investments

Available-for-sale investments

Available for sales investments are initially recorded at cost of acquisition. Subsequently, they are measured at fair value.

Changes in the fair value of available-for-sale investments are recognised in equity and are taken to the income statement upon sales.

Held-to-maturity investments

Held to maturity investments are recorded at cost of acquisition. Subsequently, they are measured at amortised cost using the effective interest method.

Interest incomes earned from debt securities are recognised as a deduction in carrying value of trading securities for the portion incurred before the purchasing date and as an investment income for the portion incurred since the purchasing date.

#### 2.7 Fixed assets

Tangible and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets.

#### Depreciation

Fixed assets are depreciated using the straight-line method so as to write off the cost of the assets over their estimated useful lives. The principal annual rates used are:

| Office leasehold improvements | 3 – 6 years |
|-------------------------------|-------------|
| Machinery and equipment       | 3 – 5 years |
| Motor vehicles                | 6 years     |
| Computer software             | 5 years     |

## Disposals

Gains and losses on disposals are determined by comparing net disposal proceeds with the carrying amount and are recognised as income or expense in the income statement.

## 2.8 Pre-operating expenses

Pre-operating expenses are recognized in the income statement, except for establishment costs, relocation costs, expenditures on training and advertising activities. These expenses are recognised as long-term prepayments and amortised to the income statement over a period of 2 years from the commencement of operations.

#### 2.9 Borrowing costs

Borrowing is used to finance the Company's working capital. Borrowing costs are recognised in the income statement when incurred.

#### 2.10 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

Revenue from provision of services

Revenue is recognised to the extent of work-completion when the result of the contract can be measured reliably. In the case when the contract result can not be ensured, the revenue will only be recognised as recoverable expenses.

Trading income

Trading incomes are determined by the difference between cost and selling price.

Interest income

Interest income is recognised in the income statement on an accruals basis.

Dividend

Dividends are recognised when the right to receive dividends is established.

#### 2.11 Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### 2.12 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

#### 2.13 Provisions

Provisions are recognised when: the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligations. The increase in the provision due to passage of time is recognised as interest expense.

## 2.14 Provision for severance allowances

In accordance with Vietnamese labour laws, employees of the Company are entitled to a severance allowance based on their years of service up to 31 December 2008. This will be paid as a lump sum when the employee leaves the Company. A provision for severance allowances is made for the estimated liability for employment termination as a result of services rendered by employees up to the balance sheet date. The provision is calculated on the basis of a half-month salary for each employee for each year of service with the Company, based on salary levels at the balance sheet date.

#### 2.15 Recognition of dividend distribution and reserves

#### Dividends

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders. Dividends are approved and paid to shareholders after the business income tax and statutory reserves are provided in accordance with prevailing regulations of Vietnam.

#### Financial reserve

Financial reserve is provided at 5% of the net profit after tax each year until the reserve balance reaches 10% of the Company's chartered capital according to Decision 27/2007/QĐ-BTC dated 24 April 2007 issued by the Ministry of Finance applicable for securities companies. Financial reserve is to secure the Company from risk of loss or contingency liabilities.

#### Capital supplementary reserve

Capital supplementary reserve is provided at 5% of the net profit after tax each year until the reserve balance reaches 10% of the Company's chartered capital according to Decision 27/2007/QĐ-BTC dated 24 April 2007 issued by the Ministry of Finance applicable for securities companies. Capital supplementary reserve is used to expand the Company's operation or supplement its chartered capital.

#### 3 CASH AND CASH EQUIVALENTS

|                                  | 31.12.2009<br>Million VND | 31.12.2008<br>Million VND |
|----------------------------------|---------------------------|---------------------------|
| Cash on hand                     | 51                        | 19                        |
| Cash at bank                     | 275                       | 370                       |
| Deposits for clearing settlement | 10,647                    | 5,571                     |
| Cash equivalents (*)             | 20,000                    | 3,000                     |
|                                  | 30,973                    | 8,960                     |
|                                  |                           |                           |

<sup>(\*)</sup> Cash equivalents include term deposits with maturity within 3 months.

#### 4 INVESTMENTS

## (a) Short-term investments

| 31.12.2009 Compared to Cost market value |                                  |                                                       | Market<br>value                                                                  | Variances                                                                                        |
|------------------------------------------|----------------------------------|-------------------------------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| Million<br>VND                           | Increase<br>Million<br>VND       | Decrease<br>Million<br>VND                            | Million<br>VND                                                                   | Million<br>VND                                                                                   |
| 514                                      | 8                                | -                                                     | 522                                                                              | 8                                                                                                |
| 130,000                                  | -                                | -                                                     | 130,000                                                                          | -                                                                                                |
| 130,514                                  | 8                                | -                                                     | 130,522                                                                          | 8                                                                                                |
|                                          | Million<br>VND<br>514<br>130,000 | Cost marke Increase Million VND VND  514 8  130,000 - | Compared to market value Increase Decrease Million VND VND VND  514 8 -  130,000 | Cost market value value Increase Decrease  Million VND VND VND VND  514 8 - 522  130,000 130,000 |

## (b) Long -term investments

All the available-for-sale and held-to-maturity investments carried forward from 2008 were sold in 2009. There was no new long-term investment in 2009.

## 5 FIXED ASSETS

## (a) Tangible fixed assets

|                      | Office<br>leasehold<br>improvements<br>Million<br>VND | Machinery,<br>equipment<br>Million<br>VND | Motor<br>vehicles<br>Million<br>VND | Office<br>equipment<br>Million<br>VND | Total<br>Million<br>VND |
|----------------------|-------------------------------------------------------|-------------------------------------------|-------------------------------------|---------------------------------------|-------------------------|
| Historical cost      |                                                       |                                           |                                     |                                       |                         |
| At 1 January 2009    | 7,410                                                 | 13,021                                    | 1,933                               | 898                                   | 23,262                  |
| New purchases        | 476                                                   | 2,359                                     |                                     | 282                                   | 3,118                   |
| Disposals            |                                                       | -                                         |                                     | 28                                    | 28                      |
| At 31 December 2009  | 7,886                                                 | 15,380                                    | 1,933                               | 1,152                                 | 26,352                  |
|                      |                                                       |                                           |                                     |                                       |                         |
| Accumulated deprecia | tion                                                  |                                           |                                     |                                       |                         |
| At 1 January 2009    | 926                                                   | 3,001                                     | 240                                 | 169                                   | 4,336                   |
| Charge for the year  | 2,062                                                 | 3,570                                     | 322                                 | 186                                   | 6,139                   |
| At 31 December 2009  | 2,988                                                 | 6,571                                     | 563                                 | 355                                   | 10,476                  |
|                      |                                                       |                                           |                                     |                                       |                         |
| Net book value       |                                                       |                                           |                                     |                                       |                         |
| At 1 January 2009    | 6,484                                                 | 10,020                                    | 1,693                               | 729                                   | 18,926                  |
| At 31 December 2009  | 4,898                                                 | 8,810                                     | 1,371                               | 797                                   | 15,876                  |
| At 51 December 2009  | 4,090                                                 | ====                                      | ====                                |                                       | =====                   |

Form B 09 - CTCK

## 5 FIXED ASSETS (continued)

## (b) Intangible fixed assets

End of year

| ()  | 3                                                                                                   |                         |                              |
|-----|-----------------------------------------------------------------------------------------------------|-------------------------|------------------------------|
|     |                                                                                                     | Comp                    | uter software<br>Million VND |
|     | Historical cost At 1 January 2009 New purchases Transfers from construction in progress (Note 5(c)) |                         | 9,542<br>1,019<br>718        |
|     | At 31 December 2009                                                                                 |                         | 11,279                       |
|     | Accumulated amortisation At 1 January 2009 Charge for the year                                      |                         | 1,733 2,075                  |
|     | At 31 December 2009                                                                                 |                         | 3,808                        |
|     | Net book value<br>At 1 January 2009                                                                 |                         | 7,809                        |
|     | At 31 December 2009                                                                                 |                         | 7,471                        |
| (c) | Construction in progress                                                                            |                         | 2009                         |
|     |                                                                                                     |                         | Million VND                  |
|     | Beginning of year<br>Additions<br>Transfers to intangible fixed assets                              |                         | 646<br>72<br>(718)           |
|     | End of year                                                                                         |                         |                              |
| 6   | LONG-TERM PREPAYMENTS                                                                               |                         |                              |
|     |                                                                                                     | 2009<br>Million VND     | 2008<br>Million VND          |
|     | Beginning of year<br>Additions<br>Amortisation for the year/period                                  | 1,245<br>450<br>(1,340) | 1,660<br>(415)               |

Long-term prepayments pertain to the pre-operating expenses and office improvement expenses, which are amortised over 2 years.

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1,245

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## 7 TAXES AND OTHER PAYABLES TO THE STATE BUDGET

|                               | 31.12.2009<br>Million VND | 31.12.2008<br>Million VND |
|-------------------------------|---------------------------|---------------------------|
| VAT on domestic sales         | 24                        | -                         |
| Business income tax - current | 7,470                     | -                         |
| Personal Income Tax           | 177                       | 158                       |
| Other taxes                   | 158                       | -                         |
|                               | 7,829                     | 158                       |
|                               |                           |                           |

## 8 ACCRUED EXPENSES

|                             | 31.12.2009<br>Million VND | 31.12.2008<br>Million VND |
|-----------------------------|---------------------------|---------------------------|
| 13th month salary and bonus | 5,394                     | 745                       |
| Professional fees           | -                         | 144                       |
| Securities transaction fees | 1,771                     | 159                       |
| Others                      | 1,187                     | 310                       |
|                             | 8,352                     | 1,358                     |
|                             |                           |                           |

## 9 MOVEMENTS IN OWNER'S EQUITY

| balance<br>Million<br>VND | Increase<br>Million<br>VND                              | Decrease<br>Million<br>VND                                                                                | Closing<br>balance<br>Million<br>VND                      |
|---------------------------|---------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|
| 3                         |                                                         |                                                                                                           |                                                           |
| 200,000                   | -                                                       | -                                                                                                         | 200,000                                                   |
| set                       |                                                         |                                                                                                           | •                                                         |
| (3,250)                   | 3,250                                                   | -                                                                                                         | -                                                         |
| nds -                     | 1,526                                                   | -                                                                                                         | 1,526                                                     |
| -                         | 2,026                                                   | _                                                                                                         | 2,026                                                     |
| gs (1,683)                | 32,195                                                  | (13,552)                                                                                                  | 16,960                                                    |
| 195,067                   | 38,997                                                  | (13,552)                                                                                                  | 220,512                                                   |
| S                         | Million VND  ss 200,000 sset (3,250) ands - ngs (1,683) | balance Million VND Million VND Ses 200,000 - seet (3,250) 3,250 - 1,526 - 2,026 - 2,026 - 2,026 - 32,195 | balance Million VND WND WND WND WND WND WND WND WND WND W |

## 10 OPERATING EXPENSES

|    |                                                                                                                  | Year ended<br>31.12.2009<br>Million VND               | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|----|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|-----------------------------------------------------------|
|    | On securities brokerage activities On self trading activities On capital use                                     | 24,228<br>1,610                                       | 1,584<br>300<br>102                                       |
|    | On securities underwriting activities Other direct costs                                                         | 226<br>29,565                                         | 50<br>10,521                                              |
|    |                                                                                                                  | 55,629                                                | 12,557                                                    |
| 11 | GENERAL AND ADMINISTRATION EXPENSES                                                                              |                                                       |                                                           |
|    |                                                                                                                  | Year ended<br>31.12.2009<br>Million VND               | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|    | Depreciation of fixed assets Staff costs Materials, stationery Tools Tax and other related fees Outside services | 6,574<br>9,626<br>94<br>578<br>16<br>12,283<br>29,171 | 3,905<br>6,077<br>95<br>650<br>5<br>8,484<br>19,216       |
| 12 | NET OTHER INCOME/(EXPENSE)                                                                                       |                                                       |                                                           |
|    |                                                                                                                  | Year ended<br>31.12.2009<br>Million VND               | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|    | Other income                                                                                                     | 1,019                                                 | 14                                                        |
|    | Other expenses                                                                                                   | (22)                                                  | (38)                                                      |
|    | Net other income/(expense)                                                                                       | 997                                                   | <u>(24)</u>                                               |

## 13 BUSINESS INCOME TAX ("BIT")

Business income tax charge at the rate of 25% for the year is based on the estimated taxable income

|                                                                                                                   | 2009<br>Million VND    |
|-------------------------------------------------------------------------------------------------------------------|------------------------|
| Net accounting profit before tax Tax calculated at a rate of 25% Effect of:                                       | 38,679<br>9,670        |
| Expenses not deductible for tax purposes Impact of change in BIT rate in 2009 on deferred taxes Tax deduction (*) | 10<br>(295)<br>(2,901) |
| Business income tax charge                                                                                        | 6,484                  |

The Company's tax returns are subject to periodic examination and possible adjustment by the Tax Authority. The tax assessments for the year 2009 have not yet been finalised by the Tax Authority.

(\*) On 13 January 2009, the Ministry of Finance issued Circular 03/2009/TT-BTC announcing a reduction of the BIT liability for the whole of 2009 for Small and Medium Enterprises (SMEs), of which SMEs shall be entitled to a 30% BIT reduction in 2009. In accordance with the Circular 03/2009/TT-BTC, the Company assessed that it meets the criteria as an SME, therefore, it applied the 30% BIT deduction for the whole of 2009.

#### 14 RELATED PARTY TRANSACTIONS

The Company is controlled by Kim Eng Holdings Singapore which owns 49% of the Company's legal capital.

#### (a) Related party transactions

During the year, the following transactions were carried out with related parties:

#### i) Securities brokerage fees and confirming fees

|                                      | Year ended<br>31.12.2009<br>Million VND | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|--------------------------------------|-----------------------------------------|-----------------------------------------------------------|
| Fellow group subsidiaries            |                                         |                                                           |
| Kim Eng Securities Pte. Ltd-Trust    | 59                                      | 24                                                        |
| Kim Eng Securities (Thailand) Public | 13                                      | 14                                                        |
| Other related parties                | 40                                      | 24                                                        |
|                                      |                                         |                                                           |
|                                      | 112                                     | 62                                                        |
|                                      |                                         |                                                           |

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## 14 RELATED PARTY TRANSACTIONS (continued)

## (a) Related party transactions (continued)

## ii) Consultation fee

| ,    |                                                                                                               |                                         |                                                           |
|------|---------------------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------------------------------|
|      |                                                                                                               | Year ended<br>31.12.2009<br>Million VND | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|      | Kim Eng Securities Pte. Ltd                                                                                   | 161                                     | _                                                         |
| iii) | Compensation of key management                                                                                |                                         |                                                           |
|      |                                                                                                               | Year ended<br>31.12.2009<br>Million VND | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|      | Gross salaries and other benefits                                                                             | 1,559                                   | 1,310                                                     |
| iv)  | Other related party transactions                                                                              |                                         |                                                           |
|      |                                                                                                               | Year ended<br>31.12.2009<br>Million VND | Period from<br>14.12.2007<br>to 31.12.2008<br>Million VND |
|      | Expenses paid by Kim Eng Securities Pte. Ltd on behalf of the Company                                         | 49                                      | -                                                         |
|      | Expenses paid by Kim Eng Research Pte. Ltd on behalf of the Company Expenses paid by the Company on behalf of | 16                                      | -                                                         |
|      | Kim Eng Securities Pte. Ltd                                                                                   | 101                                     |                                                           |

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- 14 RELATED PARTY TRANSACTIONS (continued)
- (b) Year end balances with related parties

| 31.12.2009  | 31.12.2008  |
|-------------|-------------|
| Million VND | Million VND |

Payable to Kim Eng Holdings Singapore

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The financial statements were approved by the Board of Directors on 1 March 2010.

Ngo Thanh Thuy Chief Accountant General Director